



# U.S. AUTO SALES OVERVIEW

December, 2008 (Month, CYTD, MYTD, 12-Month Totals)

Morgan & Company, Inc.

	Monthly Totals				Calendar Year Totals					12 Month Totals					
	December 2008	Share	December 2007	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change
<b>GRAND TOTAL</b>	<b>893,834</b>		<b>1,388,845</b>		<b>-35.6%</b>	<b>13,233,905</b>		<b>16,139,984</b>		<b>-18.0%</b>	<b>13,233,905</b>		<b>16,139,984</b>		<b>-18.0%</b>
<b>SAAR-Annual Rate</b>	<b>10,295,346</b>		<b>15,996,369</b>		<b>-35.6%</b>	<b>13,166,222</b>		<b>16,140,057</b>		<b>-18.4%</b>	<b>13,166,222</b>		<b>16,140,057</b>		<b>-18.4%</b>
<b>TRADITIONAL DOMESTIC BRAND TOTALS (Excludes Foreign Subsidiaries)*</b>															
<b>GENERAL MOTORS</b>	<b>218,851</b>	<b>24.5%</b>	<b>317,089</b>	<b>22.8%</b>	<b>-31.0%</b>	<b>2,933,451</b>	<b>22.2%</b>	<b>3,789,901</b>	<b>23.5%</b>	<b>-22.6%</b>	<b>2,933,451</b>	<b>22.2%</b>	<b>3,789,901</b>	<b>23.5%</b>	<b>-22.6%</b>
Car Total and Car Share	86,702	20.5%	114,424	18.1%	-24.2%	1,239,760	18.2%	1,461,716	19.3%	-15.2%	1,239,760	18.2%	1,461,716	19.3%	-15.2%
Truck Total and Truck Share	132,149	28.0%	202,665	26.8%	-34.8%	1,693,691	26.3%	2,328,185	27.2%	-27.3%	1,693,691	26.3%	2,328,185	27.2%	-27.3%
<b>FORD MOTOR</b>	<b>133,372</b>	<b>14.9%</b>	<b>195,105</b>	<b>14.0%</b>	<b>-31.6%</b>	<b>1,907,864</b>	<b>14.4%</b>	<b>2,386,957</b>	<b>14.8%</b>	<b>-20.1%</b>	<b>1,907,864</b>	<b>14.4%</b>	<b>2,386,957</b>	<b>14.8%</b>	<b>-20.1%</b>
Car Total and Car Share	43,087	10.2%	58,580	9.3%	-26.4%	671,965	9.9%	756,832	10.0%	-11.2%	671,965	9.9%	756,832	10.0%	-11.2%
Truck Total and Truck Share	90,285	19.2%	136,525	18.0%	-33.9%	1,235,899	19.2%	1,630,125	19.0%	-24.2%	1,235,899	19.2%	1,630,125	19.0%	-24.2%
<b>CHRYSLER LLC</b>	<b>89,813</b>	<b>10.0%</b>	<b>191,423</b>	<b>13.8%</b>	<b>-53.1%</b>	<b>1,453,122</b>	<b>11.0%</b>	<b>2,076,650</b>	<b>12.9%</b>	<b>-30.0%</b>	<b>1,453,122</b>	<b>11.0%</b>	<b>2,076,650</b>	<b>12.9%</b>	<b>-30.0%</b>
Car Total and Car Share	20,503	4.9%	47,562	7.5%	-56.9%	398,119	5.8%	528,625	7.0%	-24.7%	398,119	5.8%	528,625	7.0%	-24.7%
Truck Total and Truck Share	69,310	14.7%	143,861	19.0%	-51.8%	1,055,003	16.4%	1,548,025	18.1%	-31.8%	1,055,003	16.4%	1,548,025	18.1%	-31.8%
<b>TOTAL 'BIG 3'</b>	<b>442,036</b>	<b>49.5%</b>	<b>703,617</b>	<b>50.7%</b>	<b>-37.2%</b>	<b>6,294,437</b>	<b>47.6%</b>	<b>8,253,508</b>	<b>51.1%</b>	<b>-23.7%</b>	<b>6,294,437</b>	<b>47.6%</b>	<b>8,253,508</b>	<b>51.1%</b>	<b>-23.7%</b>
Car Total and Car Share	150,292	35.6%	220,566	34.9%	-31.9%	2,309,844	33.9%	2,747,173	36.3%	-15.9%	2,309,844	33.9%	2,747,173	36.3%	-15.9%
Truck Total and Truck Share	291,744	61.9%	483,051	63.8%	-39.6%	3,984,593	62.0%	5,506,335	64.3%	-27.6%	3,984,593	62.0%	5,506,335	64.3%	-27.6%
<b>IMPORT BRAND TOTALS</b>															
<b>JAPANESE BRANDS</b>	<b>333,796</b>	<b>37.3%</b>	<b>503,175</b>	<b>36.2%</b>	<b>-33.7%</b>	<b>5,236,303</b>	<b>39.6%</b>	<b>5,961,811</b>	<b>36.9%</b>	<b>-12.2%</b>	<b>5,236,303</b>	<b>39.6%</b>	<b>5,961,811</b>	<b>36.9%</b>	<b>-12.2%</b>
Car Total and Car Share	193,573	45.8%	284,084	45.0%	-31.9%	3,246,525	47.7%	3,499,969	46.2%	-7.2%	3,246,525	47.7%	3,499,969	46.2%	-7.2%
Truck Total and Truck Share	140,223	29.8%	219,091	28.9%	-36.0%	1,989,778	31.0%	2,461,842	28.8%	-19.2%	1,989,778	31.0%	2,461,842	28.8%	-19.2%
<b>EUROPEAN BRANDS</b>	<b>79,321</b>	<b>8.9%</b>	<b>111,498</b>	<b>8.0%</b>	<b>-28.9%</b>	<b>1,028,026</b>	<b>7.8%</b>	<b>1,152,183</b>	<b>7.1%</b>	<b>-10.8%</b>	<b>1,028,026</b>	<b>7.8%</b>	<b>1,152,183</b>	<b>7.1%</b>	<b>-10.8%</b>
Car Total and Car Share	59,703	14.1%	81,575	12.9%	-26.8%	807,027	11.9%	878,898	11.6%	-8.2%	807,027	11.9%	878,898	11.6%	-8.2%
Truck Total and Truck Share	19,618	4.2%	29,923	4.0%	-34.4%	220,999	3.4%	273,285	3.2%	-19.1%	220,999	3.4%	273,285	3.2%	-19.1%
<b>KOREAN BRANDS</b>	<b>38,681</b>	<b>4.3%</b>	<b>70,555</b>	<b>5.1%</b>	<b>-45.2%</b>	<b>675,139</b>	<b>5.1%</b>	<b>772,482</b>	<b>4.8%</b>	<b>-12.6%</b>	<b>675,139</b>	<b>5.1%</b>	<b>772,482</b>	<b>4.8%</b>	<b>-12.6%</b>
Car Total and Car Share	18,969	4.5%	45,730	7.2%	-58.5%	445,762	6.6%	456,635	6.0%	-2.4%	445,762	6.6%	456,635	6.0%	-2.4%
Truck Total and Truck Share	19,712	4.2%	24,825	3.3%	-20.6%	229,377	3.6%	315,847	3.7%	-27.4%	229,377	3.6%	315,847	3.7%	-27.4%
<b>IMPORT TOTAL</b>	<b>451,798</b>	<b>50.5%</b>	<b>685,228</b>	<b>49.3%</b>	<b>-34.1%</b>	<b>6,939,468</b>	<b>52.4%</b>	<b>7,886,476</b>	<b>48.9%</b>	<b>-12.0%</b>	<b>6,939,468</b>	<b>52.4%</b>	<b>7,886,476</b>	<b>48.9%</b>	<b>-12.0%</b>
Car Total and Car Share	272,245	64.4%	411,389	65.1%	-33.8%	4,499,314	66.1%	4,835,502	63.8%	-7.0%	4,499,314	66.1%	4,835,502	63.8%	-7.0%
Truck Total and Truck Share	179,553	38.1%	273,839	36.2%	-34.4%	2,440,154	38.0%	3,050,974	35.6%	-20.0%	2,440,154	38.0%	3,050,974	35.6%	-20.0%
<b>BY REGION OF MANUFACTURE</b>															
<b>N. AMERICAN SOURCE</b>	<b>675,674</b>	<b>75.6%</b>	<b>1,068,673</b>	<b>76.9%</b>	<b>-36.8%</b>	<b>9,889,318</b>	<b>74.7%</b>	<b>12,389,175</b>	<b>76.8%</b>	<b>-20.2%</b>	<b>9,889,318</b>	<b>74.7%</b>	<b>12,389,175</b>	<b>76.8%</b>	<b>-20.2%</b>
<b>ASIAN SOURCE</b>	<b>156,235</b>	<b>17.5%</b>	<b>233,348</b>	<b>16.8%</b>	<b>-33.0%</b>	<b>2,526,626</b>	<b>19.1%</b>	<b>2,827,217</b>	<b>17.5%</b>	<b>-10.6%</b>	<b>2,526,626</b>	<b>19.1%</b>	<b>2,827,217</b>	<b>17.5%</b>	<b>-10.6%</b>
<b>EUROPEAN SOURCE</b>	<b>61,925</b>	<b>6.9%</b>	<b>86,824</b>	<b>6.3%</b>	<b>-28.7%</b>	<b>817,961</b>	<b>6.2%</b>	<b>923,592</b>	<b>5.7%</b>	<b>-11.4%</b>	<b>817,961</b>	<b>6.2%</b>	<b>923,592</b>	<b>5.7%</b>	<b>-11.4%</b>
<b>GRAND TOTAL</b>	<b>893,834</b>	<b>100.0%</b>	<b>1,388,845</b>	<b>100.0%</b>	<b>-35.6%</b>	<b>13,233,905</b>	<b>100.0%</b>	<b>16,139,984</b>	<b>100.0%</b>	<b>-18.0%</b>	<b>13,233,905</b>	<b>100.0%</b>	<b>16,139,984</b>	<b>100.0%</b>	<b>-18.0%</b>
<b>CAR - TRUCK SPLIT</b>															
<b>TOTAL CAR</b>	<b>422,537</b>	<b>47.3%</b>	<b>631,955</b>	<b>45.5%</b>	<b>-33.1%</b>	<b>6,805,498</b>	<b>51.4%</b>	<b>7,577,418</b>	<b>46.9%</b>	<b>-10.2%</b>	<b>6,805,498</b>	<b>51.4%</b>	<b>7,577,418</b>	<b>46.9%</b>	<b>-10.2%</b>
<b>TOTAL LIGHT TRUCK</b>	<b>471,297</b>	<b>52.7%</b>	<b>756,890</b>	<b>54.5%</b>	<b>-37.7%</b>	<b>6,428,407</b>	<b>48.6%</b>	<b>8,562,566</b>	<b>53.1%</b>	<b>-24.9%</b>	<b>6,428,407</b>	<b>48.6%</b>	<b>8,562,566</b>	<b>53.1%</b>	<b>-24.9%</b>
<b>GRAND TOTAL</b>	<b>893,834</b>	<b>100.0%</b>	<b>1,388,845</b>	<b>100.0%</b>	<b>-35.6%</b>	<b>13,233,905</b>	<b>100.0%</b>	<b>16,139,984</b>	<b>100.0%</b>	<b>-18.0%</b>	<b>13,233,905</b>	<b>100.0%</b>	<b>16,139,984</b>	<b>100.0%</b>	<b>-18.0%</b>



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### CARS BY SOURCE REGION

N. AMERICAN CAR	289,391	68.5%	434,921	68.8%	-33.5%	4,554,337	66.9%	5,209,847	68.8%	-12.6%	4,554,337	66.9%	5,209,847	68.8%	-12.6%
IMPORT CAR	133,146	31.5%	197,034	31.2%	-32.4%	2,251,161	33.1%	2,367,571	31.2%	-4.9%	2,251,161	33.1%	2,367,571	31.2%	-4.9%
<b>TOTAL CAR</b>	<b>422,537</b>	<b>100.0%</b>	<b>631,955</b>	<b>100.0%</b>	<b>-33.1%</b>	<b>6,805,498</b>	<b>100.0%</b>	<b>7,577,418</b>	<b>100.0%</b>	<b>-10.2%</b>	<b>6,805,498</b>	<b>100.0%</b>	<b>7,577,418</b>	<b>100.0%</b>	<b>-10.2%</b>

### TRUCKS BY SOURCE REGION

N. AMERICAN LT. TRUCK	386,283	82.0%	633,752	83.7%	-39.0%	5,334,981	83.0%	7,179,328	83.8%	-25.7%	5,334,981	83.0%	7,179,328	83.8%	-25.7%
IMPORT LIGHT TRUCK	85,014	18.0%	123,138	16.3%	-31.0%	1,093,426	17.0%	1,383,238	16.2%	-21.0%	1,093,426	17.0%	1,383,238	16.2%	-21.0%
<b>TOTAL LIGHT TRUCK</b>	<b>471,297</b>	<b>100.0%</b>	<b>756,890</b>	<b>100.0%</b>	<b>-37.7%</b>	<b>6,428,407</b>	<b>100.0%</b>	<b>8,562,566</b>	<b>100.0%</b>	<b>-24.9%</b>	<b>6,428,407</b>	<b>100.0%</b>	<b>8,562,566</b>	<b>100.0%</b>	<b>-24.9%</b>

### CORPORATE TOTALS

BMW	18,060	2.0%	30,199	2.2%	-40.2%	249,113	1.9%	293,795	1.8%	-15.2%	249,113	1.9%	293,795	1.8%	-15.2%
MINI	3,566	0.4%	3,562	0.3%	0.1%	54,077	0.4%	42,045	0.3%	28.6%	54,077	0.4%	42,045	0.3%	28.6%
<b>BMW GROUP</b>	<b>21,626</b>	<b>2.4%</b>	<b>33,761</b>	<b>2.4%</b>	<b>-35.9%</b>	<b>303,190</b>	<b>2.3%</b>	<b>335,840</b>	<b>2.1%</b>	<b>-9.7%</b>	<b>303,190</b>	<b>2.3%</b>	<b>335,840</b>	<b>2.1%</b>	<b>-9.7%</b>
CHRYSLER	19,453	2.2%	48,384	3.5%	-59.8%	335,108	2.5%	543,011	3.4%	-38.3%	335,108	2.5%	543,011	3.4%	-38.3%
DODGE	47,269	5.3%	98,235	7.1%	-51.9%	784,113	5.9%	1,058,402	6.6%	-25.9%	784,113	5.9%	1,058,402	6.6%	-25.9%
JEEP	23,091	2.6%	44,804	3.2%	-48.5%	333,901	2.5%	475,237	2.9%	-29.7%	333,901	2.5%	475,237	2.9%	-29.7%
<b>CHRYSLER LLC</b>	<b>89,813</b>	<b>10.0%</b>	<b>191,423</b>	<b>13.8%</b>	<b>-49.4%</b>	<b>1,453,122</b>	<b>11.0%</b>	<b>2,076,650</b>	<b>12.9%</b>	<b>-26.9%</b>	<b>1,453,122</b>	<b>11.0%</b>	<b>2,076,650</b>	<b>12.9%</b>	<b>-26.9%</b>
FORD	115,446	12.9%	172,409	12.4%	-33.0%	1,680,321	12.7%	2,087,048	12.9%	-19.5%	1,680,321	12.7%	2,087,048	12.9%	-19.5%
LINCOLN	9,053	1.0%	10,065	0.7%	-10.1%	107,295	0.8%	131,487	0.8%	-18.4%	107,295	0.8%	131,487	0.8%	-18.4%
MERCURY	8,873	1.0%	12,631	0.9%	-29.8%	120,248	0.9%	168,422	1.0%	-28.6%	120,248	0.9%	168,422	1.0%	-28.6%
VOLVO	4,953	0.6%	9,341	0.7%	-47.0%	73,102	0.6%	106,213	0.7%	-31.2%	73,102	0.6%	106,213	0.7%	-31.2%
<b>FORD MOTOR</b>	<b>138,325</b>	<b>15.5%</b>	<b>204,446</b>	<b>14.7%</b>	<b>-32.3%</b>	<b>1,980,966</b>	<b>15.0%</b>	<b>2,493,170</b>	<b>15.4%</b>	<b>-20.5%</b>	<b>1,980,966</b>	<b>15.0%</b>	<b>2,493,170</b>	<b>15.4%</b>	<b>-20.5%</b>
BUICK	8,909	1.0%	14,400	1.0%	-38.1%	137,197	1.0%	185,791	1.2%	-26.2%	137,197	1.0%	185,791	1.2%	-26.2%
CADILLAC	13,235	1.5%	21,436	1.5%	-38.3%	161,159	1.2%	214,727	1.3%	-24.9%	161,159	1.2%	214,727	1.3%	-24.9%
CHEVROLET	136,733	15.3%	184,072	13.3%	-25.7%	1,790,519	13.5%	2,250,352	13.9%	-20.4%	1,790,519	13.5%	2,250,352	13.9%	-20.4%
OLDSMOBILE	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
PONTIAC	16,446	1.8%	30,211	2.2%	-45.6%	267,348	2.0%	358,022	2.2%	-25.3%	267,348	2.0%	358,022	2.2%	-25.3%
GMC	28,788	3.2%	43,441	3.1%	-33.7%	361,739	2.7%	484,932	3.0%	-25.4%	361,739	2.7%	484,932	3.0%	-25.4%
HUMMER	2,170	0.2%	5,333	0.4%	-59.3%	27,485	0.2%	55,986	0.3%	-50.9%	27,485	0.2%	55,986	0.3%	-50.9%
SATURN	12,570	1.4%	18,196	1.3%	-30.9%	188,004	1.4%	240,091	1.5%	-21.7%	188,004	1.4%	240,091	1.5%	-21.7%
SAAB	1,179	0.1%	2,748	0.2%	-57.1%	21,368	0.2%	32,711	0.2%	-34.7%	21,368	0.2%	32,711	0.2%	-34.7%
<b>GENERAL MOTORS</b>	<b>220,030</b>	<b>24.6%</b>	<b>319,837</b>	<b>23.0%</b>	<b>-31.2%</b>	<b>2,954,819</b>	<b>22.3%</b>	<b>3,822,612</b>	<b>23.7%</b>	<b>-22.7%</b>	<b>2,954,819</b>	<b>22.3%</b>	<b>3,822,612</b>	<b>23.7%</b>	<b>-22.7%</b>
ACURA	10,680	1.2%	17,582	1.3%	-39.3%	144,504	1.1%	180,104	1.1%	-19.8%	144,504	1.1%	180,104	1.1%	-19.8%
HONDA	75,405	8.4%	114,210	8.2%	-34.0%	1,284,261	9.7%	1,371,438	8.5%	-6.4%	1,284,261	9.7%	1,371,438	8.5%	-6.4%
<b>HONDA MOTOR</b>	<b>86,085</b>	<b>9.6%</b>	<b>131,792</b>	<b>9.5%</b>	<b>-34.7%</b>	<b>1,428,765</b>	<b>10.8%</b>	<b>1,551,542</b>	<b>9.6%</b>	<b>-7.9%</b>	<b>1,428,765</b>	<b>10.8%</b>	<b>1,551,542</b>	<b>9.6%</b>	<b>-7.9%</b>
HYUNDAI	24,037	2.7%	46,487	3.3%	-48.3%	401,742	3.0%	467,009	2.9%	-14.0%	401,742	3.0%	467,009	2.9%	-14.0%
ISUZU	188	0.0%	492	0.0%	-61.8%	4,757	0.0%	7,098	0.0%	-33.0%	4,757	0.0%	7,098	0.0%	-33.0%



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	Monthly Totals					Calendar Year Totals					12 Month Totals				
	December 2008	Share	December 2007	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change
KIA	14,644	1.6%	24,068	1.7%	-39.2%	273,397	2.1%	305,473	1.9%	-10.5%	273,397	2.1%	305,473	1.9%	-10.5%
MAZDA	17,965	2.0%	24,933	1.8%	-27.9%	263,949	2.0%	296,110	1.8%	-10.9%	263,949	2.0%	296,110	1.8%	-10.9%
MERCEDES / MAYBACH	20,855	2.3%	27,301	2.0%	-23.6%	249,750	1.9%	253,414	1.6%	-1.4%	249,750	1.9%	253,414	1.6%	-1.4%
MITSUBISHI	4,570	0.5%	5,904	0.4%	-22.6%	97,257	0.7%	128,993	0.8%	-24.6%	97,257	0.7%	128,993	0.8%	-24.6%
NISSAN	53,829	6.0%	76,900	5.5%	-30.0%	838,361	6.3%	941,200	5.8%	-10.9%	838,361	6.3%	941,200	5.8%	-10.9%
INFINITI	8,273	0.9%	12,655	0.9%	-34.6%	112,990	0.9%	127,037	0.8%	-11.1%	112,990	0.9%	127,037	0.8%	-11.1%
<b>NISSAN MOTOR</b>	<b>62,102</b>	<b>6.9%</b>	<b>89,555</b>	<b>6.4%</b>	<b>-30.7%</b>	<b>951,351</b>	<b>7.2%</b>	<b>1,068,237</b>	<b>6.6%</b>	<b>-10.9%</b>	<b>951,351</b>	<b>7.2%</b>	<b>1,068,237</b>	<b>6.6%</b>	<b>-10.9%</b>
PORSCHE	2,154	0.2%	2,891	0.2%	-25.5%	26,035	0.2%	34,693	0.2%	-25.0%	26,035	0.2%	34,693	0.2%	-25.0%
SUBARU	17,287	1.9%	18,739	1.3%	-7.7%	187,699	1.4%	187,121	1.2%	0.3%	187,699	1.4%	187,121	1.2%	0.3%
SUZUKI	3,650	0.4%	7,361	0.5%	-50.4%	84,865	0.6%	101,884	0.6%	-16.7%	84,865	0.6%	101,884	0.6%	-16.7%
JAGUAR	800	0.1%	1,522	0.1%	-47.4%	14,733	0.1%	15,683	0.1%	-6.1%	14,733	0.1%	15,683	0.1%	-6.1%
LAND ROVER	2,465	0.3%	4,887	0.4%	-49.6%	28,960	0.2%	49,550	0.3%	-41.6%	28,960	0.2%	49,550	0.3%	-41.6%
<b>TATA MOTORS LTD</b>	<b>3,265</b>	<b>0.4%</b>	<b>6,409</b>	<b>0.5%</b>	<b>-49.1%</b>	<b>43,693</b>	<b>0.3%</b>	<b>65,233</b>	<b>0.4%</b>	<b>-33.0%</b>	<b>43,693</b>	<b>0.3%</b>	<b>65,233</b>	<b>0.4%</b>	<b>-33.0%</b>
TOYOTA	114,460	12.8%	180,900	13.0%	-36.7%	1,843,669	13.9%	2,161,467	13.4%	-14.7%	1,843,669	13.9%	2,161,467	13.4%	-14.7%
LEXUS	23,362	2.6%	34,555	2.5%	-32.4%	260,087	2.0%	329,178	2.0%	-21.0%	260,087	2.0%	329,178	2.0%	-21.0%
SCION	4,127	0.5%	8,944	0.6%	-53.9%	113,904	0.9%	130,181	0.8%	-12.5%	113,904	0.9%	130,181	0.8%	-12.5%
<b>TOYOTA MOTOR</b>	<b>141,949</b>	<b>15.9%</b>	<b>224,399</b>	<b>16.2%</b>	<b>-36.7%</b>	<b>2,217,660</b>	<b>16.8%</b>	<b>2,620,826</b>	<b>16.2%</b>	<b>-15.4%</b>	<b>2,217,660</b>	<b>16.8%</b>	<b>2,620,826</b>	<b>16.2%</b>	<b>-15.4%</b>
VOLKSWAGEN	17,577	2.0%	20,543	1.5%	-14.4%	223,127	1.7%	230,571	1.4%	-3.2%	223,127	1.7%	230,571	1.4%	-3.2%
AUDI	7,712	0.9%	8,504	0.6%	-9.3%	87,761	0.7%	93,508	0.6%	-6.1%	87,761	0.7%	93,508	0.6%	-6.1%
<b>VAG</b>	<b>25,289</b>	<b>2.8%</b>	<b>29,047</b>	<b>2.1%</b>	<b>-12.9%</b>	<b>310,888</b>	<b>2.3%</b>	<b>324,079</b>	<b>2.0%</b>	<b>-4.1%</b>	<b>310,888</b>	<b>2.3%</b>	<b>324,079</b>	<b>2.0%</b>	<b>-4.1%</b>
<b>GRAND TOTAL</b>	<b>893,834</b>	<b>100.0%</b>	<b>1,388,845</b>	<b>100.0%</b>	<b>-35.6%</b>	<b>13,233,905</b>	<b>100.0%</b>	<b>16,139,984</b>	<b>100.0%</b>	<b>-18.0%</b>	<b>13,233,905</b>	<b>100.0%</b>	<b>16,139,984</b>	<b>100.0%</b>	<b>-18.0%</b>

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: info@morgancom.com Web: www.morgancom.com

\* Traditional Big 3 (the Detroit 3) excluding foreign subsidiaries and affiliates.

SAAR is Seasonally Adjusted Annual Rate.

Model Year is October 1 through September 30.

Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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