

# U.S. AUTO SALES OVERVIEW

## December, 2010 (Month, CYTD, 12-Month Totals, MYTD)

	Monthly Totals					Calendar Year Totals					12 Month Totals				
	December 2010	Share	December 2009	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change
<b>Morgan &amp; Company, Inc.</b>															
<b>GRAND TOTAL</b>	<b>1,144,143</b>		<b>1,029,482</b>		<b>11.1%</b>	<b>11,583,106</b>		<b>10,424,865</b>		<b>11.1%</b>	<b>11,583,106</b>		<b>10,424,865</b>		<b>11.1%</b>
<b>SAAR-Annual Rate</b>	<b>12,534,154</b>		<b>11,127,399</b>		<b>12.6%</b>	<b>11,574,007</b>		<b>10,425,025</b>		<b>11.0%</b>	<b>11,574,007</b>		<b>10,425,025</b>		<b>11.0%</b>
<b>TRADITIONAL DOMESTIC BRAND TOTALS</b>															
<b>GENERAL MOTORS</b>	<b>224,147</b>	<b>19.6%</b>	<b>206,670</b>	<b>20.1%</b>	<b>8.5%</b>	<b>2,211,091</b>	<b>19.1%</b>	<b>2,063,069</b>	<b>19.8%</b>	<b>7.2%</b>	<b>2,211,091</b>	<b>19.1%</b>	<b>2,063,069</b>	<b>19.8%</b>	<b>7.2%</b>
Car Total and Car Share	63,018	12.1%	78,631	15.3%	-19.9%	808,613	14.1%	867,808	15.9%	-6.8%	808,613	14.1%	867,808	15.9%	-6.8%
Truck Total and Truck Share	161,129	25.8%	128,039	24.8%	25.8%	1,402,478	24.0%	1,195,261	24.1%	17.3%	1,402,478	24.0%	1,195,261	24.1%	17.3%
<b>FORD MOTOR</b>	<b>190,191</b>	<b>16.6%</b>	<b>178,063</b>	<b>17.3%</b>	<b>6.8%</b>	<b>1,931,534</b>	<b>16.7%</b>	<b>1,615,799</b>	<b>15.5%</b>	<b>19.5%</b>	<b>1,931,534</b>	<b>16.7%</b>	<b>1,615,799</b>	<b>15.5%</b>	<b>19.5%</b>
Car Total and Car Share	64,858	12.5%	61,195	11.9%	6.0%	696,918	12.2%	595,671	10.9%	17.0%	696,918	12.2%	595,671	10.9%	17.0%
Truck Total and Truck Share	125,333	20.1%	116,868	22.6%	7.2%	1,234,616	21.1%	1,020,128	20.5%	21.0%	1,234,616	21.1%	1,020,128	20.5%	21.0%
<b>CHRYSLER GROUP LLC</b>	<b>100,702</b>	<b>8.8%</b>	<b>86,523</b>	<b>8.4%</b>	<b>16.4%</b>	<b>1,085,211</b>	<b>9.4%</b>	<b>931,402</b>	<b>8.9%</b>	<b>16.5%</b>	<b>1,085,211</b>	<b>9.4%</b>	<b>931,402</b>	<b>8.9%</b>	<b>16.5%</b>
Car Total and Car Share	14,343	2.8%	26,830	5.2%	-46.5%	284,286	5.0%	228,570	4.2%	24.4%	284,286	5.0%	228,570	4.2%	24.4%
Truck Total and Truck Share	86,359	13.8%	59,693	11.5%	44.7%	800,925	13.7%	702,832	14.1%	14.0%	800,925	13.7%	702,832	14.1%	14.0%
<b>TOTAL 'DETROIT 3'</b>	<b>515,040</b>	<b>45.0%</b>	<b>471,256</b>	<b>45.8%</b>	<b>9.3%</b>	<b>5,227,836</b>	<b>45.1%</b>	<b>4,610,270</b>	<b>44.2%</b>	<b>13.4%</b>	<b>5,227,836</b>	<b>45.1%</b>	<b>4,610,270</b>	<b>44.2%</b>	<b>13.4%</b>
Car Total and Car Share	142,219	27.4%	166,656	32.5%	-14.7%	1,789,817	31.2%	1,692,049	31.0%	5.8%	1,789,817	31.2%	1,692,049	31.0%	5.8%
Truck Total and Truck Share	372,821	59.7%	304,600	58.9%	22.4%	3,438,019	58.7%	2,918,221	58.7%	17.8%	3,438,019	58.7%	2,918,221	58.7%	17.8%
<b>IMPORT BRAND TOTALS</b>															
<b>JAPANESE BRANDS</b>	<b>456,528</b>	<b>39.9%</b>	<b>415,976</b>	<b>40.4%</b>	<b>9.7%</b>	<b>4,475,708</b>	<b>38.6%</b>	<b>4,208,301</b>	<b>40.4%</b>	<b>6.4%</b>	<b>4,475,708</b>	<b>38.6%</b>	<b>4,208,301</b>	<b>40.4%</b>	<b>6.4%</b>
Car Total and Car Share	260,499	50.1%	247,508	48.3%	5.2%	2,627,837	45.9%	2,606,791	47.8%	0.8%	2,627,837	45.9%	2,606,791	47.8%	0.8%
Truck Total and Truck Share	196,029	31.4%	168,468	32.6%	16.4%	1,847,871	31.6%	1,601,510	32.2%	15.4%	1,847,871	31.6%	1,601,510	32.2%	15.4%
<b>EUROPEAN BRANDS</b>	<b>97,329</b>	<b>8.5%</b>	<b>87,405</b>	<b>8.5%</b>	<b>11.4%</b>	<b>985,065</b>	<b>8.5%</b>	<b>871,167</b>	<b>8.4%</b>	<b>13.1%</b>	<b>985,065</b>	<b>8.5%</b>	<b>871,167</b>	<b>8.4%</b>	<b>13.1%</b>
Car Total and Car Share	66,079	12.7%	61,575	12.0%	7.3%	711,566	12.4%	653,050	12.0%	9.0%	711,566	12.4%	653,050	12.0%	9.0%
Truck Total and Truck Share	31,250	5.0%	25,830	5.0%	21.0%	273,499	4.7%	218,117	4.4%	25.4%	273,499	4.7%	218,117	4.4%	25.4%
<b>KOREAN BRANDS</b>	<b>75,246</b>	<b>6.6%</b>	<b>54,845</b>	<b>5.3%</b>	<b>37.2%</b>	<b>894,497</b>	<b>7.7%</b>	<b>735,127</b>	<b>7.1%</b>	<b>21.7%</b>	<b>894,497</b>	<b>7.7%</b>	<b>735,127</b>	<b>7.1%</b>	<b>21.7%</b>
Car Total and Car Share	50,738	9.8%	36,844	7.2%	37.7%	601,378	10.5%	506,627	9.3%	18.7%	601,378	10.5%	506,627	9.3%	18.7%
Truck Total and Truck Share	24,508	3.9%	18,001	3.5%	36.1%	293,119	5.0%	228,500	4.6%	28.3%	293,119	5.0%	228,500	4.6%	28.3%
<b>IMPORT TOTAL</b>	<b>629,103</b>	<b>55.0%</b>	<b>558,226</b>	<b>54.2%</b>	<b>12.7%</b>	<b>6,355,270</b>	<b>54.9%</b>	<b>5,814,595</b>	<b>55.8%</b>	<b>9.3%</b>	<b>6,355,270</b>	<b>54.9%</b>	<b>5,814,595</b>	<b>55.8%</b>	<b>9.3%</b>
Car Total and Car Share	377,316	72.6%	345,927	67.5%	9.1%	3,940,781	68.8%	3,766,468	69.0%	4.6%	3,940,781	68.8%	3,766,468	69.0%	4.6%
Truck Total and Truck Share	251,787	40.3%	212,299	41.1%	18.6%	2,414,489	41.3%	2,048,127	41.2%	17.9%	2,414,489	41.3%	2,048,127	41.2%	17.9%
<b>BY REGION OF MANUFACTURE</b>															
<b>N. AMERICAN SOURCE</b>	<b>872,139</b>	<b>76.2%</b>	<b>793,846</b>	<b>77.1%</b>	<b>9.9%</b>	<b>8,825,279</b>	<b>76.2%</b>	<b>7,698,026</b>	<b>73.8%</b>	<b>14.6%</b>	<b>8,825,279</b>	<b>76.2%</b>	<b>7,698,026</b>	<b>73.8%</b>	<b>14.6%</b>
<b>ASIAN SOURCE</b>	<b>200,354</b>	<b>17.5%</b>	<b>169,065</b>	<b>16.4%</b>	<b>18.5%</b>	<b>2,022,873</b>	<b>17.5%</b>	<b>2,056,751</b>	<b>19.7%</b>	<b>-1.6%</b>	<b>2,022,873</b>	<b>17.5%</b>	<b>2,056,751</b>	<b>19.7%</b>	<b>-1.6%</b>
<b>EUROPEAN SOURCE</b>	<b>71,650</b>	<b>6.3%</b>	<b>66,571</b>	<b>6.5%</b>	<b>7.6%</b>	<b>734,954</b>	<b>6.3%</b>	<b>670,088</b>	<b>6.4%</b>	<b>9.7%</b>	<b>734,954</b>	<b>6.3%</b>	<b>670,088</b>	<b>6.4%</b>	<b>9.7%</b>
<b>GRAND TOTAL</b>	<b>1,144,143</b>	<b>100.0%</b>	<b>1,029,482</b>	<b>100.0%</b>	<b>11.1%</b>	<b>11,583,106</b>	<b>100.0%</b>	<b>10,424,865</b>	<b>100.0%</b>	<b>11.1%</b>	<b>11,583,106</b>	<b>100.0%</b>	<b>10,424,865</b>	<b>100.0%</b>	<b>11.1%</b>
<b>CAR - TRUCK SPLIT</b>															
<b>TOTAL CAR</b>	<b>519,535</b>	<b>45.4%</b>	<b>512,583</b>	<b>49.8%</b>	<b>1.4%</b>	<b>5,730,496</b>	<b>49.5%</b>	<b>5,456,299</b>	<b>52.3%</b>	<b>5.0%</b>	<b>5,730,496</b>	<b>49.5%</b>	<b>5,456,299</b>	<b>52.3%</b>	<b>5.0%</b>
<b>TOTAL LIGHT TRUCK</b>	<b>624,608</b>	<b>54.6%</b>	<b>516,899</b>	<b>50.2%</b>	<b>20.8%</b>	<b>5,852,610</b>	<b>50.5%</b>	<b>4,968,566</b>	<b>47.7%</b>	<b>17.8%</b>	<b>5,852,610</b>	<b>50.5%</b>	<b>4,968,566</b>	<b>47.7%</b>	<b>17.8%</b>
<b>GRAND TOTAL</b>	<b>1,144,143</b>	<b>100.0%</b>	<b>1,029,482</b>	<b>100.0%</b>	<b>11.1%</b>	<b>11,583,106</b>	<b>100.0%</b>	<b>10,424,865</b>	<b>100.0%</b>	<b>11.1%</b>	<b>11,583,106</b>	<b>100.0%</b>	<b>10,424,865</b>	<b>100.0%</b>	<b>11.1%</b>

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	December 2010	Share	December 2009	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change
<b>Morgan &amp; Company, Inc.</b>															
<b>CARS BY SOURCE REGION</b>															
N. AMERICAN CAR	343,806	66.2%	358,793	70.0%	-4.2%	3,882,395	67.7%	3,616,734	66.3%	7.3%	3,882,395	67.7%	3,616,734	66.3%	7.3%
IMPORT CAR	175,729	33.8%	153,790	30.0%	14.3%	1,848,101	32.3%	1,839,565	33.7%	0.5%	1,848,101	32.3%	1,839,565	33.7%	0.5%
<b>TOTAL CAR</b>	<b>519,535</b>	<b>100.0%</b>	<b>512,583</b>	<b>100.0%</b>	<b>1.4%</b>	<b>5,730,496</b>	<b>100.0%</b>	<b>5,456,299</b>	<b>100.0%</b>	<b>5.0%</b>	<b>5,730,496</b>	<b>100.0%</b>	<b>5,456,299</b>	<b>100.0%</b>	<b>5.0%</b>
<b>TRUCKS BY SOURCE REGION</b>															
N. AMERICAN LT. TRUCK	528,333	84.6%	435,053	84.2%	21.4%	4,942,884	84.5%	4,081,292	82.1%	21.1%	4,942,884	84.5%	4,081,292	82.1%	21.1%
IMPORT LIGHT TRUCK	96,275	15.4%	81,846	15.8%	17.6%	909,726	15.5%	887,274	17.9%	2.5%	909,726	15.5%	887,274	17.9%	2.5%
<b>TOTAL LIGHT TRUCK</b>	<b>624,608</b>	<b>100.0%</b>	<b>516,899</b>	<b>100.0%</b>	<b>20.8%</b>	<b>5,852,610</b>	<b>100.0%</b>	<b>4,968,566</b>	<b>100.0%</b>	<b>17.8%</b>	<b>5,852,610</b>	<b>100.0%</b>	<b>4,968,566</b>	<b>100.0%</b>	<b>17.8%</b>
<b>CORPORATE TOTALS</b>															
BMW	23,280	2.0%	20,128	2.0%	15.7%	220,113	1.9%	196,502	1.9%	12.0%	220,113	1.9%	196,502	1.9%	12.0%
MINI	4,320	0.4%	3,489	0.3%	23.8%	45,644	0.4%	45,225	0.4%	0.9%	45,644	0.4%	45,225	0.4%	0.9%
<b>BMW GROUP</b>	<b>27,600</b>	<b>2.4%</b>	<b>23,617</b>	<b>2.3%</b>	<b>16.9%</b>	<b>265,757</b>	<b>2.3%</b>	<b>241,727</b>	<b>2.3%</b>	<b>9.9%</b>	<b>265,757</b>	<b>2.3%</b>	<b>241,727</b>	<b>2.3%</b>	<b>9.9%</b>
CHRYSLER	13,132	1.1%	18,122	1.8%	-27.5%	197,446	1.7%	177,015	1.7%	11.5%	197,446	1.7%	177,015	1.7%	11.5%
DODGE	56,660	5.0%	47,591	4.6%	19.1%	596,627	5.2%	522,686	5.0%	14.1%	596,627	5.2%	522,686	5.0%	14.1%
JEEP	30,910	2.7%	20,810	2.0%	48.5%	291,138	2.5%	231,701	2.2%	25.7%	291,138	2.5%	231,701	2.2%	25.7%
<b>CHRYSLER GROUP LLC</b>	<b>100,702</b>	<b>8.8%</b>	<b>86,523</b>	<b>8.4%</b>	<b>14.3%</b>	<b>1,085,211</b>	<b>9.4%</b>	<b>931,402</b>	<b>8.9%</b>	<b>15.8%</b>	<b>1,085,211</b>	<b>9.4%</b>	<b>931,402</b>	<b>8.9%</b>	<b>15.8%</b>
FORD	173,738	15.2%	158,215	15.4%	9.8%	1,752,511	15.1%	1,440,653	13.8%	21.6%	1,752,511	15.1%	1,440,653	13.8%	21.6%
LINCOLN	8,060	0.7%	10,467	1.0%	-23.0%	85,828	0.7%	82,847	0.8%	3.6%	85,828	0.7%	82,847	0.8%	3.6%
MERCURY	8,393	0.7%	9,381	0.9%	-10.5%	93,195	0.8%	92,299	0.9%	1.0%	93,195	0.8%	92,299	0.9%	1.0%
<b>FORD MOTOR</b>	<b>190,191</b>	<b>16.6%</b>	<b>178,063</b>	<b>17.3%</b>	<b>6.8%</b>	<b>1,931,534</b>	<b>16.7%</b>	<b>1,615,799</b>	<b>15.5%</b>	<b>19.5%</b>	<b>1,931,534</b>	<b>16.7%</b>	<b>1,615,799</b>	<b>15.5%</b>	<b>19.5%</b>
BUICK	17,095	1.5%	12,237	1.2%	39.7%	155,389	1.3%	102,306	1.0%	51.9%	155,389	1.3%	102,306	1.0%	51.9%
CADILLAC	16,718	1.5%	14,745	1.4%	13.4%	146,925	1.3%	109,092	1.0%	34.7%	146,925	1.3%	109,092	1.0%	34.7%
CHEVROLET	147,938	12.9%	135,129	13.1%	9.5%	1,563,881	13.5%	1,338,612	12.8%	16.8%	1,563,881	13.5%	1,338,612	12.8%	16.8%
OLDSMOBILE	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
PONTIAC	130	0.0%	8,410	0.8%	-98.5%	1,182	0.0%	178,300	1.7%	-99.3%	1,182	0.0%	178,300	1.7%	-99.3%
GMC	42,143	3.7%	30,740	3.0%	37.1%	333,204	2.9%	253,053	2.4%	31.7%	333,204	2.9%	253,053	2.4%	31.7%
HUMMER	38	0.0%	325	0.0%	-88.3%	3,812	0.0%	9,046	0.1%	-57.9%	3,812	0.0%	9,046	0.1%	-57.9%
SATURN	85	0.0%	5,084	0.5%	-98.3%	6,698	0.1%	72,660	0.7%	-90.8%	6,698	0.1%	72,660	0.7%	-90.8%
<b>GENERAL MOTORS</b>	<b>224,147</b>	<b>19.6%</b>	<b>206,670</b>	<b>20.1%</b>	<b>8.5%</b>	<b>2,211,091</b>	<b>19.1%</b>	<b>2,063,069</b>	<b>19.8%</b>	<b>7.2%</b>	<b>2,211,091</b>	<b>19.1%</b>	<b>2,063,069</b>	<b>19.8%</b>	<b>7.2%</b>
ACURA	15,489	1.4%	10,575	1.0%	46.5%	133,606	1.2%	105,723	1.0%	26.4%	133,606	1.2%	105,723	1.0%	26.4%
HONDA	114,127	10.0%	96,568	9.4%	18.2%	1,096,874	9.5%	1,045,061	10.0%	5.0%	1,096,874	9.5%	1,045,061	10.0%	5.0%
<b>HONDA MOTOR</b>	<b>129,616</b>	<b>11.3%</b>	<b>107,143</b>	<b>10.4%</b>	<b>21.0%</b>	<b>1,230,480</b>	<b>10.6%</b>	<b>1,150,784</b>	<b>11.0%</b>	<b>6.9%</b>	<b>1,230,480</b>	<b>10.6%</b>	<b>1,150,784</b>	<b>11.0%</b>	<b>6.9%</b>
HYUNDAI	44,802	3.9%	33,797	3.3%	32.6%	538,228	4.6%	435,064	4.2%	23.7%	538,228	4.6%	435,064	4.2%	23.7%
ISUZU	0	0.0%	0	0.0%	-	0	0.0%	165	0.0%	-100.0%	0	0.0%	165	0.0%	-100.0%
KIA	30,444	2.7%	21,048	2.0%	44.6%	356,269	3.1%	300,063	2.9%	18.7%	356,269	3.1%	300,063	2.9%	18.7%

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<b>Morgan &amp; Company, Inc.</b>															
MAZDA	21,479	1.9%	18,255	1.8%	17.7%	229,566	2.0%	207,767	2.0%	10.5%	229,566	2.0%	207,767	2.0%	10.5%
MERCEDES / MAYBACH	22,044	1.9%	20,906	2.0%	5.4%	230,933	2.0%	205,199	2.0%	12.5%	230,933	2.0%	205,199	2.0%	12.5%
MINI	4,874	0.4%	4,355	0.4%	11.9%	55,683	0.5%	53,986	0.5%	3.1%	55,683	0.5%	53,986	0.5%	3.1%
NISSAN	81,228	7.1%	64,296	6.2%	26.3%	805,159	7.0%	689,014	6.6%	16.9%	805,159	7.0%	689,014	6.6%	16.9%
INFINITI	12,502	1.1%	9,108	0.9%	37.3%	103,411	0.9%	81,089	0.8%	27.5%	103,411	0.9%	81,089	0.8%	27.5%
<b>NISSAN MOTOR</b>	<b>93,730</b>	<b>8.2%</b>	<b>73,404</b>	<b>7.1%</b>	<b>27.7%</b>	<b>908,570</b>	<b>7.8%</b>	<b>770,103</b>	<b>7.4%</b>	<b>18.0%</b>	<b>908,570</b>	<b>7.8%</b>	<b>770,103</b>	<b>7.4%</b>	<b>18.0%</b>
PORSCHE	2,567	0.2%	2,118	0.2%	21.2%	25,319	0.2%	19,696	0.2%	28.5%	25,319	0.2%	19,696	0.2%	28.5%
SAAB / SPYKER	1,074	0.1%	868	0.1%	23.7%	5,445	0.0%	8,680	0.1%	-37.3%	5,445	0.0%	8,680	0.1%	-37.3%
SUBARU	26,694	2.3%	23,074	2.2%	15.7%	263,820	2.3%	216,652	2.1%	21.8%	263,820	2.3%	216,652	2.1%	21.8%
SUZUKI	2,647	0.2%	1,885	0.2%	40.4%	23,994	0.2%	38,695	0.4%	-38.0%	23,994	0.2%	38,695	0.4%	-38.0%
JAGUAR	1,180	0.1%	1,246	0.1%	-5.3%	13,340	0.1%	11,955	0.1%	11.6%	13,340	0.1%	11,955	0.1%	11.6%
LAND ROVER	3,695	0.3%	3,595	0.3%	2.8%	31,864	0.3%	26,306	0.3%	21.1%	31,864	0.3%	26,306	0.3%	21.1%
<b>TATA MOTORS LTD</b>	<b>4,875</b>	<b>0.4%</b>	<b>4,841</b>	<b>0.5%</b>	<b>0.7%</b>	<b>45,204</b>	<b>0.4%</b>	<b>38,261</b>	<b>0.4%</b>	<b>18.1%</b>	<b>45,204</b>	<b>0.4%</b>	<b>38,261</b>	<b>0.4%</b>	<b>18.1%</b>
TOYOTA	145,972	12.8%	155,524	15.1%	-6.1%	1,488,588	12.9%	1,496,213	14.4%	-0.5%	1,488,588	12.9%	1,496,213	14.4%	-0.5%
LEXUS	27,560	2.4%	28,565	2.8%	-3.5%	229,329	2.0%	215,975	2.1%	6.2%	229,329	2.0%	215,975	2.1%	6.2%
SCION	3,956	0.3%	3,771	0.4%	4.9%	45,678	0.4%	57,961	0.6%	-21.2%	45,678	0.4%	57,961	0.6%	-21.2%
<b>TOYOTA MOTOR</b>	<b>177,488</b>	<b>15.5%</b>	<b>187,860</b>	<b>18.2%</b>	<b>-5.5%</b>	<b>1,763,595</b>	<b>15.2%</b>	<b>1,770,149</b>	<b>17.0%</b>	<b>-0.4%</b>	<b>1,763,595</b>	<b>15.2%</b>	<b>1,770,149</b>	<b>17.0%</b>	<b>-0.4%</b>
VOLKSWAGEN	23,867	2.1%	20,387	2.0%	17.1%	256,830	2.2%	213,453	2.0%	20.3%	256,830	2.2%	213,453	2.0%	20.3%
AUDI	10,546	0.9%	9,030	0.9%	16.8%	101,629	0.9%	82,716	0.8%	22.9%	101,629	0.9%	82,716	0.8%	22.9%
<b>VAG</b>	<b>34,413</b>	<b>3.0%</b>	<b>29,417</b>	<b>2.9%</b>	<b>17.0%</b>	<b>358,459</b>	<b>3.1%</b>	<b>296,169</b>	<b>2.8%</b>	<b>21.0%</b>	<b>358,459</b>	<b>3.1%</b>	<b>296,169</b>	<b>2.8%</b>	<b>21.0%</b>
VOLVO / GEELY	4,756	0.4%	5,638	0.5%	-15.6%	53,948	0.5%	61,435	0.6%	-12.2%	53,948	0.5%	61,435	0.6%	-12.2%
<b>GRAND TOTAL</b>	<b>1,144,143</b>	<b>100.0%</b>	<b>1,029,482</b>	<b>100.0%</b>	<b>11.1%</b>	<b>11,583,106</b>	<b>100.0%</b>	<b>10,424,865</b>	<b>100.0%</b>	<b>11.1%</b>	<b>11,583,106</b>	<b>100.0%</b>	<b>10,424,865</b>	<b>100.0%</b>	<b>11.1%</b>

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: markc@morgancom.com Web: www.morgancom.com

SAAR is Seasonally Adjusted Annual Rate.  
 Model Year is October 1 through September 30.  
 Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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