



# U.S. AUTO SALES BY CORPORATION / BRAND

October, 2016 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company, Inc.

	Monthly Totals			Calendar Year-To-Date					12 Month Totals				
	October 2016	October 2015	Vol. % Change	Current Total	Year Ago Total	Vol. % Change	Current Total	Year Ago Total	Vol. % Change	Current Total	Year Ago Total	Vol. % Change	
<b>GRAND TOTAL</b>	1,366,362	1,453,058	-6.0%	14,441,738	14,469,687	-0.2%	17,394,464	17,271,720	0.7%				
<b>SAAR-Annual Rate</b>	17,909,542	18,119,429	-1.2%	17,372,413	17,356,722	0.1%	17,434,654	17,293,348	0.8%				
<b>GM CORP. TOTAL</b>	258,626	262,993	-1.7%	2,471,023	2,562,840	-3.6%	2,990,549	3,063,141	-2.4%				
Car Total/Car Share	69,835	81,278	-14.1%	732,928	792,662	-7.5%	871,058	955,623	-8.8%				
Truck Total/Truck Share	188,791	181,715	3.9%	1,738,095	1,770,178	-1.8%	2,119,491	2,107,518	0.6%				
<b>BUICK TOTAL</b>	20,046	18,660	7.4%	189,813	186,387	1.8%	226,481	225,887	0.3%				
Car Total/Car Share	6,514	7,325	-11.1%	72,968	78,982	-7.6%	87,411	99,151	-11.8%				
Truck Total/Truck Share	13,532	11,335	19.4%	116,845	107,405	8.8%	139,070	126,736	9.7%				
<b>CADILLAC TOTAL</b>	13,948	15,391	-9.4%	133,234	141,090	-5.6%	167,411	170,388	-1.7%				
Car Total/Car Share	5,400	6,220	-13.2%	54,517	56,075	-2.8%	68,936	70,166	-1.8%				
Truck Total/Truck Share	8,548	9,171	-6.8%	78,717	85,015	-7.4%	98,475	100,222	-1.7%				
<b>CHEVROLET TOTAL</b>	181,964	183,464	-0.8%	1,713,876	1,779,646	-3.7%	2,059,577	2,114,257	-2.6%				
Car Total/Car Share	57,921	67,733	-14.5%	605,443	657,605	-7.9%	714,711	786,306	-9.1%				
Truck Total/Truck Share	124,043	115,731	7.2%	1,108,433	1,122,041	-1.2%	1,344,866	1,327,951	1.3%				
<b>GMC (TRUCK)</b>	42,668	45,478	-6.2%	434,100	455,717	-4.7%	537,080	552,609	-2.8%				
Market Share (trk)													
<b>FORD CORP. TOTAL</b>	187,692	213,105	-11.9%	2,164,985	2,178,587	-0.6%	2,589,480	2,584,290	0.2%				
Car Total/Car Share	44,925	61,924	-27.5%	598,753	690,997	-13.3%	705,573	806,740	-12.5%				
Truck Total/Truck Share	142,767	151,181	-5.6%	1,566,232	1,487,590	5.3%	1,883,907	1,777,550	6.0%				
<b>FORD TOTAL</b>	178,623	204,620	-12.7%	2,075,481	2,096,138	-1.0%	2,481,198	2,484,038	-0.1%				
Car Total/Car Share	40,897	59,060	-30.8%	566,766	659,742	-14.1%	667,063	769,377	-13.3%				
Truck Total/Truck Share	137,726	145,560	-5.4%	1,508,715	1,436,396	5.0%	1,814,135	1,714,661	5.8%				
<b>LINCOLN TOTAL</b>	9,069	8,485	6.9%	89,504	82,449	8.6%	108,282	100,252	8.0%				
Car Total/Car Share	4,028	2,864	40.6%	31,987	31,255	2.3%	38,510	37,363	3.1%				
Truck Total/Truck Share	5,041	5,621	-10.3%	57,517	51,194	12.4%	69,772	62,889	10.9%				



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	October	October	Vol. %	Current	Year Ago	Vol. %	Current	Year Ago	Vol. %	Current	Year Ago	Vol. %			
	2016	Share	2015	Share	Change	Total	Share	Total	Share	Change	Total	Share	Total	Share	Change
<b>FCA US</b>	<b>176,609</b>	<b>12.9%</b>	<b>196,898</b>	<b>13.6%</b>	<b>-10.3%</b>	<b>1,899,234</b>	<b>13.2%</b>	<b>1,844,718</b>	<b>12.7%</b>	<b>3.0%</b>	<b>2,292,735</b>	<b>13.2%</b>	<b>2,208,818</b>	<b>12.8%</b>	<b>3.8%</b>
Car Total/Car Share	21,927	4.3%	37,726	6.3%	-41.9%	309,687	5.4%	442,079	7.0%	-29.9%	381,803	5.5%	529,582	7.0%	-27.9%
Truck Total/Truck Share	154,682	17.9%	159,172	18.6%	-2.8%	1,589,547	18.3%	1,402,639	17.2%	13.3%	1,910,932	18.2%	1,679,236	17.3%	13.8%
<b>CHRYSLER TOTAL</b>	<b>14,181</b>	<b>1.0%</b>	<b>25,663</b>	<b>1.8%</b>	<b>-44.7%</b>	<b>208,198</b>	<b>1.4%</b>	<b>265,749</b>	<b>1.8%</b>	<b>-21.7%</b>	<b>256,443</b>	<b>1.5%</b>	<b>323,922</b>	<b>1.9%</b>	<b>-20.8%</b>
Car Total/Car Share	5,894	1.2%	13,377	2.2%	-55.9%	103,601	1.8%	191,434	3.0%	-45.9%	131,300	1.9%	230,843	3.1%	-43.1%
Truck Total/Truck Share	8,287	1.0%	12,286	1.4%	-32.5%	104,597	1.2%	74,315	0.9%	40.7%	125,143	1.2%	93,079	1.0%	34.4%
<b>DODGE / RAM TOTAL</b>	<b>90,957</b>	<b>6.7%</b>	<b>94,008</b>	<b>6.5%</b>	<b>-3.2%</b>	<b>882,825</b>	<b>6.1%</b>	<b>835,715</b>	<b>5.8%</b>	<b>5.6%</b>	<b>1,062,589</b>	<b>6.1%</b>	<b>1,013,893</b>	<b>5.9%</b>	<b>4.8%</b>
Car Total/Car Share	13,388	2.7%	20,827	3.5%	-35.7%	176,877	3.1%	213,961	3.4%	-17.3%	214,359	3.1%	255,069	3.4%	-16.0%
Truck Total/Truck Share	77,569	9.0%	73,181	8.5%	6.0%	705,948	8.1%	621,754	7.6%	13.5%	848,230	8.1%	758,824	7.8%	11.8%
<b>ALFA / FIAT TOTAL</b>	<b>2,645</b>	<b>0.2%</b>	<b>3,522</b>	<b>0.2%</b>	<b>-24.9%</b>	<b>29,209</b>	<b>0.2%</b>	<b>36,684</b>	<b>0.3%</b>	<b>-20.4%</b>	<b>36,144</b>	<b>0.2%</b>	<b>43,670</b>	<b>0.3%</b>	<b>-17.2%</b>
Car Total/Car Share	2,645	0.5%	3,522	0.6%	-24.9%	29,209	0.5%	36,684	0.6%	-20.4%	36,144	0.5%	43,670	0.6%	-17.2%
<b>JEEP (TRUCK)</b>	<b>68,826</b>	<b>5.0%</b>	<b>73,705</b>	<b>5.1%</b>	<b>-6.3%</b>	<b>779,002</b>	<b>5.4%</b>	<b>706,570</b>	<b>4.9%</b>	<b>4.9%</b>	<b>937,559</b>	<b>5.4%</b>	<b>827,333</b>	<b>4.8%</b>	<b>6.9%</b>
Market Share (trk)		8.0%		8.6%			9.0%		8.7%			8.9%		8.5%	
<b>TOYOTA CORP. TOTAL</b>	<b>186,295</b>	<b>13.6%</b>	<b>204,045</b>	<b>14.0%</b>	<b>-8.7%</b>	<b>2,008,713</b>	<b>13.9%</b>	<b>2,071,446</b>	<b>14.3%</b>	<b>-3.0%</b>	<b>2,436,580</b>	<b>14.0%</b>	<b>2,469,871</b>	<b>14.3%</b>	<b>-1.3%</b>
Car Total/Car Share	84,397	16.7%	102,138	17.1%	-17.4%	961,180	16.7%	1,073,656	17.0%	-10.5%	1,169,217	16.9%	1,275,594	16.9%	-8.3%
Truck Total/Truck Share	101,898	11.8%	101,907	11.9%	0.0%	1,047,533	12.1%	997,790	12.3%	5.0%	1,267,363	12.1%	1,194,277	12.3%	6.1%
<b>TOYOTA TOTAL</b>	<b>158,104</b>	<b>11.6%</b>	<b>171,339</b>	<b>11.8%</b>	<b>-7.7%</b>	<b>1,690,871</b>	<b>11.7%</b>	<b>1,752,094</b>	<b>12.1%</b>	<b>-3.5%</b>	<b>2,037,322</b>	<b>11.7%</b>	<b>2,075,422</b>	<b>12.0%</b>	<b>-1.8%</b>
Car Total/Car Share	70,911	14.1%	83,288	14.0%	-14.9%	793,635	13.8%	890,153	14.1%	-10.8%	957,877	13.9%	1,048,840	13.9%	-8.7%
Truck Total/Truck Share	87,193	10.1%	88,051	10.3%	-1.0%	897,236	10.3%	861,941	10.6%	4.1%	1,079,445	10.3%	1,026,582	10.6%	5.1%
<b>LEXUS TOTAL</b>	<b>24,803</b>	<b>1.8%</b>	<b>26,436</b>	<b>1.8%</b>	<b>-6.2%</b>	<b>260,996</b>	<b>1.8%</b>	<b>273,881</b>	<b>1.9%</b>	<b>-4.7%</b>	<b>331,716</b>	<b>1.9%</b>	<b>341,254</b>	<b>2.0%</b>	<b>-2.8%</b>
Car Total/Car Share	10,098	2.0%	12,580	2.1%	-19.7%	110,699	1.9%	138,032	2.2%	-19.8%	143,798	2.1%	173,559	2.3%	-17.1%
Truck Total/Truck Share	14,705	1.7%	13,856	1.6%	6.1%	150,297	1.7%	135,849	1.7%	10.6%	187,918	1.8%	167,695	1.7%	12.1%
<b>SCION TOTAL</b>	<b>3,388</b>	<b>0.2%</b>	<b>6,270</b>	<b>0.4%</b>	<b>-46.0%</b>	<b>56,846</b>	<b>0.4%</b>	<b>45,471</b>	<b>0.3%</b>	<b>25.0%</b>	<b>67,542</b>	<b>0.4%</b>	<b>53,195</b>	<b>0.3%</b>	<b>27.0%</b>
Car Total/Car Share	3,388	0.7%	6,270	1.1%	-48.1%	56,846	1.0%	45,471	0.7%	-21.5%	67,542	1.0%	53,195	0.7%	-19.4%
Truck Total/Truck Share	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
<b>HONDA CORP. TOTAL</b>	<b>126,161</b>	<b>9.2%</b>	<b>131,651</b>	<b>9.1%</b>	<b>-4.2%</b>	<b>1,354,541</b>	<b>9.4%</b>	<b>1,320,217</b>	<b>9.1%</b>	<b>2.6%</b>	<b>1,620,875</b>	<b>9.3%</b>	<b>1,579,312</b>	<b>9.1%</b>	<b>2.6%</b>
Car Total/Car Share	60,592	12.0%	67,425	11.3%	-10.1%	689,603	12.0%	679,750	10.7%	1.4%	825,980	12.0%	810,982	10.7%	1.8%
Truck Total/Truck Share	65,569	7.6%	64,226	7.5%	2.1%	664,938	7.7%	640,467	7.9%	3.8%	794,895	7.6%	768,330	7.9%	3.5%
<b>HONDA TOTAL</b>	<b>113,292</b>	<b>8.3%</b>	<b>115,572</b>	<b>8.0%</b>	<b>-2.0%</b>	<b>1,221,945</b>	<b>8.5%</b>	<b>1,172,119</b>	<b>8.1%</b>	<b>4.3%</b>	<b>1,459,212</b>	<b>8.4%</b>	<b>1,398,548</b>	<b>8.1%</b>	<b>4.3%</b>
Car Total/Car Share	56,719	11.2%	59,642	10.0%	-4.9%	644,303	11.2%	621,909	9.8%	3.6%	770,592	11.1%	741,043	9.8%	4.0%
Truck Total/Truck Share	56,573	6.6%	55,930	6.5%	1.1%	577,642	6.7%	550,210	6.8%	5.0%	688,620	6.6%	657,505	6.8%	4.7%
<b>ACURA TOTAL</b>	<b>12,869</b>	<b>0.9%</b>	<b>16,079</b>	<b>1.1%</b>	<b>-20.0%</b>	<b>132,596</b>	<b>0.9%</b>	<b>148,098</b>	<b>1.0%</b>	<b>-10.5%</b>	<b>161,663</b>	<b>0.9%</b>	<b>180,764</b>	<b>1.0%</b>	<b>-10.6%</b>
Car Total/Car Share	3,873	0.8%	7,783	1.3%	-50.2%	45,300	0.8%	57,841	0.9%	-21.7%	55,388	0.8%	69,939	0.9%	-20.8%
Truck Total/Truck Share	8,996	1.0%	8,296	1.0%	8.4%	87,296	1.0%	90,257	1.1%	-3.3%	106,275	1.0%	110,825	1.1%	-4.1%
<b>NISSAN CORP. TOTAL</b>	<b>113,520</b>	<b>8.3%</b>	<b>116,047</b>	<b>8.0%</b>	<b>-2.2%</b>	<b>1,296,544</b>	<b>9.0%</b>	<b>1,238,535</b>	<b>8.6%</b>	<b>4.7%</b>	<b>1,542,927</b>	<b>8.9%</b>	<b>1,459,041</b>	<b>8.4%</b>	<b>5.7%</b>
Car Total/Car Share	53,978	10.7%	61,436	10.3%	-12.1%	673,331	11.7%	685,706	10.8%	-1.8%	801,004	11.6%	814,799	10.8%	-1.7%
Truck Total/Truck Share	59,542	6.9%	54,611	6.4%	9.0%	623,213	7.2%	552,829	6.8%	12.7%	741,923	7.1%	644,242	6.6%	15.2%
<b>NISSAN TOTAL</b>	<b>102,312</b>	<b>7.5%</b>	<b>104,904</b>	<b>7.2%</b>	<b>-2.5%</b>	<b>1,188,561</b>	<b>8.2%</b>	<b>1,131,824</b>	<b>7.8%</b>	<b>5.0%</b>	<b>1,408,157</b>	<b>8.1%</b>	<b>1,328,925</b>	<b>7.7%</b>	<b>6.0%</b>
Car Total/Car Share	49,113	9.7%	56,637	9.5%	-13.3%	631,336	11.0%	631,317	10.0%	0.0%	748,521	10.8%	747,514	9.9%	0.1%
Truck Total/Truck Share	53,199	6.2%	48,267	5.6%	10.2%	557,225	6.4%	500,507	6.2%	11.3%	659,636	6.3%	581,411	6.0%	13.5%



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	October		October		Vol. %	Current		Year Ago		Vol. %	Current		Year Ago		Vol. %
	2016	Share	2015	Share		Total	Share	Total	Share		Total	Share	Total	Share	
<b>INFINITI TOTAL</b>	11,208	0.8%	11,143	0.8%	0.6%	107,983	0.7%	106,711	0.7%	1.2%	134,770	0.8%	130,116	0.8%	3.6%
Car Total/Car Share	4,865	1.0%	4,799	0.8%	1.4%	41,995	0.7%	54,389	0.9%	-22.8%	52,483	0.8%	67,285	0.9%	-22.0%
Truck Total/Truck Share	6,343	0.7%	6,344	0.7%	0.0%	65,988	0.8%	52,322	0.6%	26.1%	82,287	0.8%	62,831	0.6%	31.0%
<b>HYUNDAI GROUP</b>	111,482	8.2%	110,049	7.6%	1.3%	1,190,934	8.2%	1,164,219	8.0%	2.3%	1,414,243	8.1%	1,372,921	7.9%	3.0%
Car Total/Car Share	76,325	15.1%	76,290	12.8%	0.0%	805,671	14.0%	846,351	13.4%	-4.8%	958,380	13.9%	996,735	13.2%	-3.8%
Truck Total/Truck Share	35,157	4.1%	33,759	3.9%	4.1%	385,263	4.4%	317,868	3.9%	21.2%	455,863	4.3%	376,186	3.9%	21.2%
<b>HYUNDAI TOTAL</b>	62,505	4.6%	60,005	4.1%	4.2%	650,193	4.5%	638,195	4.4%	1.9%	773,708	4.4%	756,374	4.4%	2.3%
Car Total/Car Share	43,106	8.5%	41,647	7.0%	3.5%	467,155	8.1%	490,361	7.7%	-4.7%	556,779	8.1%	581,602	7.7%	-4.3%
Truck Total/Truck Share	19,399	2.2%	18,358	2.1%	5.7%	183,038	2.1%	147,834	1.8%	23.8%	216,929	2.1%	174,772	1.8%	24.1%
<b>KIA TOTAL</b>	48,977	3.6%	50,044	3.4%	-2.1%	540,741	3.7%	526,024	3.6%	2.8%	640,535	3.7%	616,547	3.6%	3.9%
Car Total/Car Share	33,219	6.6%	34,643	5.8%	-4.1%	338,516	5.9%	355,990	5.6%	-4.9%	401,601	5.8%	415,133	5.5%	0.0%
Truck Total/Truck Share	15,758	1.8%	15,401	1.8%	2.3%	202,225	2.3%	170,034	2.1%	18.9%	238,934	2.3%	201,414	2.1%	18.6%
<b>VAG GROUP</b>	42,500	3.1%	48,087	3.3%	-11.6%	425,947	2.9%	459,705	3.2%	-7.3%	517,884	3.0%	561,366	3.3%	-7.7%
Car Total/Car Share	30,081	6.0%	34,316	5.8%	-12.3%	307,165	5.3%	355,677	5.6%	-13.6%	373,202	5.4%	437,105	5.8%	-14.6%
Truck Total/Truck Share	12,419	1.4%	13,771	1.6%	-9.8%	118,782	1.4%	104,028	1.3%	14.2%	144,682	1.4%	124,261	1.3%	16.4%
<b>VOLKSWAGEN TOTAL</b>	24,779	1.8%	30,387	2.1%	-18.5%	256,047	1.8%	294,602	2.0%	-13.1%	310,885	1.8%	360,385	2.1%	-13.7%
Car Total/Car Share	21,186	4.2%	24,732	4.1%	-14.3%	219,021	3.8%	261,412	4.1%	-16.2%	264,169	3.8%	321,814	4.3%	-17.9%
Truck Total/Truck Share	3,593	0.4%	5,655	0.7%	-36.5%	37,026	0.4%	33,190	0.4%	11.6%	46,716	0.4%	38,571	0.4%	21.1%
<b>AUDI TOTAL</b>	17,721	1.3%	17,700	1.2%	0.1%	169,900	1.2%	165,103	1.1%	2.9%	206,999	1.2%	200,981	1.2%	3.0%
Car Total/Car Share	8,895	1.8%	9,584	1.6%	-7.2%	88,144	1.5%	94,265	1.5%	-6.5%	109,033	1.6%	115,291	1.5%	-5.4%
Truck Total/Truck Share	8,826	1.0%	8,116	0.9%	8.7%	81,756	0.9%	70,838	0.9%	15.4%	97,966	0.9%	85,690	0.9%	14.3%
<b>MITSUBISHI TOTAL</b>	7,637	0.6%	7,426	0.5%	2.8%	81,988	0.6%	80,683	0.6%	1.6%	96,647	0.6%	93,762	0.5%	3.1%
Car Total/Car Share	2,514	0.5%	2,292	0.4%	9.7%	31,885	0.6%	34,626	0.5%	-7.9%	36,580	0.5%	40,161	0.5%	-8.9%
Truck Total/Truck Share	5,123	0.6%	5,134	0.6%	-0.2%	50,103	0.6%	46,057	0.6%	8.8%	60,067	0.6%	53,601	0.6%	12.1%
<b>MERCEDES/MAYBACH</b>	31,801	2.3%	32,472	2.2%	-2.1%	310,205	2.1%	308,068	2.1%	0.7%	382,598	2.2%	384,263	2.2%	-0.4%
Car Total/Car Share	15,863	3.1%	17,909	3.0%	-9.3%	153,614	2.7%	175,993	2.8%	-12.6%	190,158	2.8%	220,355	2.9%	-13.7%
Truck Total/Truck Share	15,938	1.8%	14,563	1.7%	9.4%	156,591	1.8%	132,075	1.6%	18.6%	192,440	1.8%	163,908	1.7%	17.4%
<b>MAZDA TOTAL</b>	22,711	1.7%	25,451	1.8%	-10.8%	246,978	1.7%	267,158	1.8%	-7.6%	299,004	1.7%	313,208	1.8%	-4.5%
Car Total/Car Share	10,375	2.1%	12,991	2.2%	-20.1%	128,211	2.2%	148,729	2.3%	-13.8%	154,153	2.2%	175,486	2.3%	-12.2%
Truck Total/Truck Share	12,336	1.4%	12,460	1.5%	-1.0%	118,767	1.4%	118,429	1.5%	0.3%	144,851	1.4%	137,722	1.4%	5.2%
<b>BMW GROUP</b>	27,971	2.0%	33,526	2.3%	-16.6%	297,015	2.1%	328,456	2.3%	-9.6%	373,096	2.1%	412,625	2.4%	-9.6%
Car Total/Car Share	15,745	3.1%	23,311	3.9%	-32.5%	183,783	3.2%	223,726	3.5%	-17.9%	230,524	3.3%	281,143	3.7%	-18.0%
Truck Total/Truck Share	12,226	1.4%	10,215	1.2%	19.7%	113,232	1.3%	104,730	1.3%	8.1%	142,572	1.4%	131,482	1.4%	8.4%
<b>BMW TOTAL</b>	24,017	1.8%	29,439	2.0%	-18.4%	254,150	1.8%	279,395	1.9%	-9.0%	320,778	1.8%	351,940	2.0%	-8.9%
Car Total/Car Share	12,743	2.5%	20,466	3.4%	-37.7%	151,983	2.6%	189,283	3.0%	-19.7%	193,047	2.8%	238,962	3.2%	-19.2%
Truck Total/Truck Share	11,274	1.3%	8,973	1.0%	25.6%	102,167	1.2%	90,112	1.1%	13.4%	127,731	1.2%	112,978	1.2%	13.1%
<b>MINI TOTAL (CAR)</b>	3,954	0.3%	4,087	0.3%	-3.3%	42,865	0.3%	49,061	0.3%	-12.6%	52,318	0.3%	60,685	0.4%	-13.8%
Car Total/Car Share	3,002	0.8%	2,845	0.7%	5.5%	31,800	0.7%	34,443	0.8%	-7.7%	37,477	0.8%	42,181	0.8%	-11.2%
Truck Total/Truck Share	952	0.1%	1,242	0.1%	-23.3%	11,065	0.1%	14,618	0.2%	-24.3%	14,841	0.1%	18,504	0.2%	-19.8%
<b>SAAB / SPYKER TOTAL</b>	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
Car Total/Car Share	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
Truck Total/Truck Share	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
<b>SUBARU TOTAL</b>	53,760	3.9%	51,629	3.6%	4.1%	500,647	3.5%	480,331	3.3%	4.2%	602,991	3.5%	575,527	3.3%	4.8%
Car Total/Car Share	12,055	2.4%	14,415	2.4%	-16.4%	133,054	2.3%	138,392	2.2%	-3.9%	160,924	2.3%	164,326	2.2%	-2.1%



# U.S. AUTO SALES BY CORPORATION / BRAND

October, 2016 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company, Inc.

	Monthly Totals					Calendar Year-To-Date					12 Month Totals				
	October 2016	Share	October 2015	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change
Truck Total/Truck Share	41,705	4.8%	37,214	4.3%	12.1%	367,593	4.2%	341,939	4.2%	7.5%	442,067	4.2%	411,201	4.2%	7.5%
<b>SUZUKI TOTAL</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>-</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>-</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>-</b>
Car Total/Car Share	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
Truck Total/Truck Share	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-	0	0.0%	0	0.0%	-
<b>ISUZU TOTAL (TRUCK)</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>-</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>-</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>-</b>
Market Share (trk)		0.0%		0.0%			0.0%		0.0%			0.0%		0.0%	
<b>VOLVO / GEELY TOTAL</b>	<b>6,340</b>	<b>0.5%</b>	<b>7,422</b>	<b>0.5%</b>	<b>-14.6%</b>	<b>64,741</b>	<b>0.4%</b>	<b>53,548</b>	<b>0.4%</b>	<b>20.9%</b>	<b>80,984</b>	<b>0.5%</b>	<b>62,091</b>	<b>0.4%</b>	<b>30.4%</b>
Car Total/Car Share	1,947	0.4%	2,036	0.3%	-4.4%	17,909	0.3%	20,709	0.3%	-13.5%	22,278	0.3%	24,500	0.3%	-9.1%
Truck Total/Truck Share	4,393	0.5%	5,386	0.6%	-18.4%	46,832	0.5%	32,839	0.4%	42.6%	58,706	0.6%	37,591	0.4%	56.2%
<b>PORSCHE TOTAL</b>	<b>4,506</b>	<b>0.3%</b>	<b>4,070</b>	<b>0.3%</b>	<b>10.7%</b>	<b>44,752</b>	<b>0.3%</b>	<b>43,370</b>	<b>0.3%</b>	<b>3.2%</b>	<b>53,138</b>	<b>0.3%</b>	<b>51,344</b>	<b>0.3%</b>	<b>3.5%</b>
Car Total/Car Share	1,180	0.2%	1,708	0.3%	-30.9%	16,558	0.3%	18,460	0.3%	-10.3%	19,848	0.3%	22,030	0.3%	-9.9%
Truck Total/Truck Share	3,326	0.4%	2,362	0.3%	40.8%	28,194	0.3%	24,910	0.3%	13.2%	33,290	0.3%	29,314	0.3%	13.6%
<b>TATA MOTORS LTD</b>	<b>8,751</b>	<b>0.6%</b>	<b>8,187</b>	<b>0.6%</b>	<b>6.9%</b>	<b>83,491</b>	<b>0.6%</b>	<b>67,806</b>	<b>0.5%</b>	<b>23.1%</b>	<b>100,733</b>	<b>0.6%</b>	<b>80,140</b>	<b>0.5%</b>	<b>25.7%</b>
Car Total/Car Share	3,219	0.6%	988	0.2%	225.8%	23,568	0.4%	12,204	0.2%	93.1%	25,830	0.4%	15,140	0.2%	70.6%
Truck Total/Truck Share	5,532	0.6%	7,199	0.8%	-23.2%	59,923	0.7%	55,602	0.7%	7.8%	74,903	0.7%	65,000	0.7%	15.2%
<b>JAGUAR (CAR)</b>	<b>3,219</b>	<b>0.2%</b>	<b>988</b>	<b>0.1%</b>	<b>225.8%</b>	<b>23,568</b>	<b>0.2%</b>	<b>12,204</b>	<b>0.1%</b>	<b>93.1%</b>	<b>25,830</b>	<b>0.1%</b>	<b>15,140</b>	<b>0.1%</b>	<b>70.6%</b>
Market Share (car)		0.6%		0.2%			0.4%		0.2%			0.4%		0.2%	
<b>LAND ROVER (TRUCK)</b>	<b>5,532</b>	<b>0.4%</b>	<b>7,199</b>	<b>0.5%</b>	<b>-23.2%</b>	<b>59,923</b>	<b>0.4%</b>	<b>55,602</b>	<b>0.4%</b>	<b>7.8%</b>	<b>74,903</b>	<b>0.4%</b>	<b>65,000</b>	<b>0.4%</b>	<b>15.2%</b>
Market Share (trk)		0.6%		0.8%			0.7%		0.7%			0.7%		0.7%	
<b>BY REGION OF MANUFACTURE</b>															
N. AMERICAN SOURCE	1,077,888	78.9%	1,142,057	78.6%	-5.6%	11,338,699	78.5%	11,492,629	79.4%	-1.3%	13,642,251	78.4%	13,735,146	79.5%	-0.7%
ASIAN SOURCE	199,549	14.6%	212,799	14.6%	-6.2%	2,188,349	15.2%	2,119,202	14.6%	3.3%	2,627,019	15.1%	2,496,279	14.5%	5.2%
EUROPEAN SOURCE	88,925	6.5%	98,202	6.8%	-9.4%	914,690	6.3%	857,856	5.9%	6.6%	1,125,194	6.5%	1,040,295	6.0%	8.2%
<b>GRAND TOTAL</b>	<b>1,366,362</b>	<b>100.0%</b>	<b>1,453,058</b>	<b>100.0%</b>	<b>-6.0%</b>	<b>14,441,738</b>	<b>100.0%</b>	<b>14,469,687</b>	<b>100.0%</b>	<b>-0.2%</b>	<b>17,394,464</b>	<b>100.0%</b>	<b>17,271,720</b>	<b>100.0%</b>	<b>0.7%</b>
<b>CAR - TRUCK SPLIT</b>															
TOTAL CAR	504,175	36.9%	596,189	41.0%	-15.4%	5,755,966	39.9%	6,333,532	43.8%	-9.1%	6,911,749	39.7%	7,564,116	43.8%	-8.6%
TOTAL LIGHT TRUCK	862,187	63.1%	856,869	59.0%	0.6%	8,685,772	60.1%	8,136,155	56.2%	6.8%	10,482,715	60.3%	9,707,604	56.2%	8.0%
<b>GRAND TOTAL</b>	<b>1,366,362</b>	<b>100.0%</b>	<b>1,453,058</b>	<b>100.0%</b>	<b>-6.0%</b>	<b>14,441,738</b>	<b>100.0%</b>	<b>14,469,687</b>	<b>100.0%</b>	<b>-0.2%</b>	<b>17,394,464</b>	<b>100.0%</b>	<b>17,271,720</b>	<b>100.0%</b>	<b>0.7%</b>