



# U.S. AUTO SALES OVERVIEW

April, 2020 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company

	Monthly Totals			Calendar Year-To-Date						12 Month Totals				
	April 2020	Share	April 2019	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share

<b>GRAND TOTAL</b>	700,000		1,333,404		-47.5%	4,186,295		5,333,805		-21.5%	15,906,272		17,149,264		-7.2%
<b>SAAR-Annual Rate</b>	8,484,059		16,562,133		-48.8%	13,411,509		16,817,321		-20.3%	15,856,063		17,137,722		-7.5%

<b>CAR - TRUCK SPLIT</b>															
TOTAL CAR	173,023	24.7%	399,216	29.9%	-56.7%	1,082,326	25.9%	1,614,095	30.3%	-32.9%	4,259,243	26.8%	5,192,000	30.3%	-18.0%
TOTAL LIGHT TRUCK	526,977	75.3%	934,188	70.1%	-43.6%	3,103,969	74.1%	3,719,710	69.7%	-16.6%	11,647,029	73.2%	11,957,264	69.7%	-2.6%
<b>GRAND TOTAL</b>	<b>700,000</b>	<b>100.0%</b>	<b>1,333,404</b>	<b>100.0%</b>	<b>-47.5%</b>	<b>4,186,295</b>	<b>100.0%</b>	<b>5,333,805</b>	<b>100.0%</b>	<b>-21.5%</b>	<b>15,906,272</b>	<b>100.0%</b>	<b>17,149,264</b>	<b>100.0%</b>	<b>-7.2%</b>

<b>CARS BY SOURCE REGION</b>															
N. AMERICAN CAR	132,900	76.8%	298,770	74.8%	-55.5%	831,526	76.8%	1,245,697	77.2%	-33.2%	3,197,931	75.1%	3,984,738	76.7%	-19.7%
IMPORT CAR	40,123	23.2%	100,446	25.2%	-60.1%	250,800	23.2%	368,398	22.8%	-31.9%	1,061,312	24.9%	1,207,262	23.3%	-12.1%
<b>TOTAL CAR</b>	<b>173,023</b>	<b>100.0%</b>	<b>399,216</b>	<b>100.0%</b>	<b>-56.7%</b>	<b>1,082,326</b>	<b>100.0%</b>	<b>1,614,095</b>	<b>100.0%</b>	<b>-32.9%</b>	<b>4,259,243</b>	<b>100.0%</b>	<b>5,192,000</b>	<b>100.0%</b>	<b>-18.0%</b>

<b>TRUCKS BY SOURCE REGION</b>															
NA LIGHT TRUCK	419,780	79.7%	752,368	80.5%	-44.2%	2,474,752	79.7%	2,919,199	78.5%	-15.2%	9,270,292	79.6%	9,350,556	78.2%	-0.9%
IMPORT LIGHT TRUCK	107,197	20.3%	181,820	19.5%	-41.0%	629,217	20.3%	800,511	21.5%	-21.4%	2,376,737	20.4%	2,606,708	21.8%	-8.8%
<b>TOTAL LIGHT TRUCK</b>	<b>526,977</b>	<b>100.0%</b>	<b>934,188</b>	<b>100.0%</b>	<b>-43.6%</b>	<b>3,103,969</b>	<b>100.0%</b>	<b>3,719,710</b>	<b>100.0%</b>	<b>-16.6%</b>	<b>11,647,029</b>	<b>100.0%</b>	<b>11,957,264</b>	<b>100.0%</b>	<b>-2.6%</b>

<b>CORPORATE TOTALS</b>															
Excluded															

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: info@morgancom.com Web: www.morgancom.com

SAAR is Seasonally Adjusted Annual Rate.

Model Year is October 1 through September 30.

Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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