



U.S. AUTO SALES OVERVIEW

January, 2019 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company, Inc.

	Monthly Totals			Calendar Year-To-Date						12 Month Totals					
	January 2019	January Share	January 2018	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change	Current Total	Share	Year Ago Total	Share	Vol. % Change
GRAND TOTAL	1,145,893		1,155,257		-0.8%	1,145,893		1,155,257		-0.8%	17,247,535		17,223,710		0.1%
SAAR-Annual Rate	16,878,173		17,183,997		-1.8%	16,960,386		17,183,997		-1.3%	17,256,376		17,208,207		0.3%
CAR - TRUCK SPLIT															
TOTAL CAR	354,098	30.9%	367,728	31.8%	-3.7%	354,098	30.9%	367,728	31.8%	-3.7%	5,304,243	30.8%	6,082,344	35.3%	-12.8%
TOTAL LIGHT TRUCK	791,795	69.1%	787,529	68.2%	0.5%	791,795	69.1%	787,529	68.2%	0.5%	11,943,292	69.2%	11,141,366	64.7%	7.2%
GRAND TOTAL	1,145,893	100.0%	1,155,257	100.0%	-0.8%	1,145,893	100.0%	1,155,257	100.0%	-0.8%	17,247,535	100.0%	17,223,710	100.0%	0.1%

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: info@morgancom.com Web: www.morgancom.com

SAAR is Seasonally Adjusted Annual Rate.
 Model Year is October 1 through September 30.
 Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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