



U.S. AUTO SALES OVERVIEW

June, 2020 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company, Inc.

	Monthly Totals					Calendar Year-To-Date					12 Month Totals				
	June 2020		June 2019		Vol. % Change	Current Total		Year Ago Total		Vol. % Change	Current Total		Year Ago Total		Vol. % Change
	Share		Share			Share		Share			Share		Share		

GRAND TOTAL	1,120,499		1,517,590		-26.2%	6,449,739		8,439,761		-23.6%	15,063,760		17,115,599		-12.0%
SAAR-Annual Rate	13,241,746		17,267,944		-23.3%	13,238,760		16,998,916		-22.1%	15,111,256		17,145,893		-11.9%

BY REGION OF MANUFACTURE															
N. AMERICAN SOURCE	836,758	74.7%	1,195,926	78.8%	-30.0%	5,007,832	77.6%	6,614,579	78.4%	-24.3%	11,720,094	77.8%	13,356,867	78.0%	-12.3%
ASIAN SOURCE	216,896	19.4%	239,615	15.8%	-9.5%	1,103,713	17.1%	1,359,095	16.1%	-18.8%	2,518,120	16.7%	2,773,492	16.2%	-9.2%
EUROPEAN SOURCE	66,845	6.0%	82,049	5.4%	-18.5%	338,194	5.2%	466,087	5.5%	-27.4%	825,546	5.5%	985,240	5.8%	-16.2%
GRAND TOTAL	1,120,499	100.0%	1,517,590	100.0%	-26.2%	6,449,739	100.0%	8,439,761	100.0%	-23.6%	15,063,760	100.0%	17,115,599	100.0%	-12.0%

CAR - TRUCK SPLIT															
TOTAL CAR	261,239	23.3%	444,128	29.3%	-41.2%	1,600,008	24.8%	2,518,462	29.8%	-36.5%	3,872,558	25.7%	5,097,031	29.8%	-24.0%
TOTAL LIGHT TRUCK	859,260	76.7%	1,073,462	70.7%	-20.0%	4,849,731	75.2%	5,921,299	70.2%	-18.1%	11,191,202	74.3%	12,018,568	70.2%	-6.9%
GRAND TOTAL	1,120,499	100.0%	1,517,590	100.0%	-26.2%	6,449,739	100.0%	8,439,761	100.0%	-23.6%	15,063,760	100.0%	17,115,599	100.0%	-12.0%

CARS BY SOURCE REGION															
N. AMERICAN CAR	186,590	71.4%	326,165	73.4%	-42.8%	1,207,599	75.5%	1,915,413	76.1%	-37.0%	2,904,288	75.0%	3,890,586	76.3%	-25.4%
IMPORT CAR	74,649	28.6%	117,963	26.6%	-36.7%	392,409	24.5%	603,049	23.9%	-34.9%	968,270	25.0%	1,206,445	23.7%	-19.7%
TOTAL CAR	261,239	100.0%	444,128	100.0%	-41.2%	1,600,008	100.0%	2,518,462	100.0%	-36.5%	3,872,558	100.0%	5,097,031	100.0%	-24.0%

TRUCKS BY SOURCE REGION															
NA LIGHT TRUCK	650,168	75.7%	869,761	81.0%	-25.2%	3,800,233	78.4%	4,699,166	79.4%	-19.1%	8,815,806	78.8%	9,466,281	78.8%	-6.9%
IMPORT LIGHT TRUCK	209,092	24.3%	203,701	19.0%	2.6%	1,049,498	21.6%	1,222,133	20.6%	-14.1%	2,375,396	21.2%	2,552,287	21.2%	-6.9%
TOTAL LIGHT TRUCK	859,260	100.0%	1,073,462	100.0%	-20.0%	4,849,731	100.0%	5,921,299	100.0%	-18.1%	11,191,202	100.0%	12,018,568	100.0%	-6.9%

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: info@morgancom.com Web: www.morgancom.com

JLR and M-B have not yet reported this month. Tesla is also estimated for June and Q2, 2020

SAAR is Seasonally Adjusted Annual Rate.

Model Year is October 1 through September 30.

Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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