



U.S. AUTO SALES OVERVIEW

May, 2019 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company

	Monthly Totals					Calendar Year-To-Date					12 Month Totals				
	May 2019		May 2018		Vol. %	Current Total		Year Ago Total		Vol. %	Current Total		Year Ago Total		Vol. %
	Share		Share		Change	Share		Share		Change	Share		Share		Change

GRAND TOTAL	1,593,041		1,582,881		0.6%	6,945,069		7,049,856		-1.5%	17,152,112		17,292,107		-0.8%
SAAR-Annual Rate	17,449,551		17,155,927		1.7%	16,950,293		17,180,042		-1.3%	17,133,491		17,268,395		-0.8%

CAR - TRUCK SPLIT															
TOTAL CAR	465,879	29.2%	508,384	32.1%	-8.4%	2,096,580	30.2%	2,274,777	32.3%	-7.8%	5,139,676	30.0%	5,801,276	33.5%	-11.4%
TOTAL LIGHT TRUCK	1,127,162	70.8%	1,074,497	67.9%	4.9%	4,848,489	69.8%	4,775,079	67.7%	1.5%	12,012,436	70.0%	11,490,831	66.5%	4.5%
GRAND TOTAL	1,593,041	100.0%	1,582,881	100.0%	0.6%	6,945,069	100.0%	7,049,856	100.0%	-1.5%	17,152,112	100.0%	17,292,107	100.0%	-0.8%

CARS BY SOURCE REGION															
N. AMERICAN CAR	348,677	74.8%	387,230	76.2%	-10.0%	1,611,099	76.8%	1,743,376	76.6%	-7.6%	3,936,485	76.6%	4,427,258	76.3%	-11.1%
IMPORT CAR	117,202	25.2%	121,154	23.8%	-3.3%	485,481	23.2%	531,401	23.4%	-8.6%	1,203,191	23.4%	1,374,018	23.7%	-12.4%
TOTAL CAR	465,879	100.0%	508,384	100.0%	-8.4%	2,096,580	100.0%	2,274,777	100.0%	-7.8%	5,139,676	100.0%	5,801,276	100.0%	-11.4%

TRUCKS BY SOURCE REGION															
NA LIGHT TRUCK	907,997	80.6%	836,863	77.9%	8.5%	3,828,813	79.0%	3,715,570	77.8%	3.0%	9,424,197	78.5%	9,019,528	78.5%	4.5%
IMPORT LIGHT TRUCK	219,165	19.4%	237,634	22.1%	-7.8%	1,019,676	21.0%	1,059,509	22.2%	-3.8%	2,588,239	21.5%	2,471,303	21.5%	4.7%
TOTAL LIGHT TRUCK	1,127,162	100.0%	1,074,497	100.0%	4.9%	4,848,489	100.0%	4,775,079	100.0%	1.5%	12,012,436	100.0%	11,490,831	100.0%	4.5%

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: info@morgancom.com Web: www.morgancom.com

SAAR is Seasonally Adjusted Annual Rate.
 Model Year is October 1 through September 30.
 Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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