



U.S. AUTO SALES OVERVIEW

May, 2020 (Month, CYTD, 12-Month Totals, MYTD)

Morgan & Company

	Monthly Totals			Calendar Year-To-Date						12 Month Totals		
	May 2020	May 2019	Vol. % Change	Current Total	Year Ago Total	Vol. % Change	Current Total	Year Ago Total	Vol. % Change	Current Total	Year Ago Total	Vol. % Change

GRAND TOTAL	1,100,335	1,588,366	-30.7%	5,294,595	6,922,171	-23.5%	15,426,206	17,149,264	-10.0%			
SAAR-Annual Rate	12,046,871	17,456,265	-31.0%	13,156,574	16,945,110	-22.4%	15,412,777	17,148,582	-10.1%			

BY REGION OF MANUFACTURE

N. AMERICAN SOURCE	838,838	76.2%	1,253,757	78.9%	-33.1%	4,164,012	78.6%	5,418,653	78.3%	-23.2%	12,072,200	78.3%	13,359,473	77.9%	-9.6%
ASIAN SOURCE	212,844	19.3%	253,750	16.0%	-16.1%	875,634	16.5%	1,119,480	16.2%	-21.8%	2,529,656	16.4%	2,791,015	16.3%	-9.4%
EUROPEAN SOURCE	48,653	4.4%	80,859	5.1%	-39.8%	254,949	4.8%	384,038	5.5%	-33.6%	824,350	5.3%	998,776	5.8%	-17.5%
GRAND TOTAL	1,100,335	100.0%	1,588,366	100.0%	-30.7%	5,294,595	100.0%	6,922,171	100.0%	-23.5%	15,426,206	100.0%	17,149,264	100.0%	-10.0%

CAR - TRUCK SPLIT

TOTAL CAR	261,589	23.8%	460,239	29.0%	-43.2%	1,336,342	25.2%	2,074,334	30.0%	-35.6%	4,053,020	26.3%	5,137,905	30.0%	-21.1%
TOTAL LIGHT TRUCK	838,746	76.2%	1,128,127	71.0%	-25.7%	3,958,253	74.8%	4,847,837	70.0%	-18.4%	11,373,186	73.7%	12,011,359	70.0%	-5.3%
GRAND TOTAL	1,100,335	100.0%	1,588,366	100.0%	-30.7%	5,294,595	100.0%	6,922,171	100.0%	-23.5%	15,426,206	100.0%	17,149,264	100.0%	-10.0%

CARS BY SOURCE REGION

N. AMERICAN CAR	195,292	74.7%	343,551	74.6%	-43.2%	1,025,780	76.8%	1,589,248	76.6%	-35.5%	3,048,634	75.2%	3,935,109	76.6%	-22.5%
IMPORT CAR	66,297	25.3%	116,688	25.4%	-43.2%	310,562	23.2%	485,086	23.4%	-36.0%	1,004,386	24.8%	1,202,796	23.4%	-16.5%
TOTAL CAR	261,589	100.0%	460,239	100.0%	-43.2%	1,336,342	100.0%	2,074,334	100.0%	-35.6%	4,053,020	100.0%	5,137,905	100.0%	-21.1%

TRUCKS BY SOURCE REGION

NA LIGHT TRUCK	643,546	76.7%	910,206	80.7%	-29.3%	3,138,232	79.3%	3,829,405	79.0%	-18.0%	9,023,566	79.3%	9,424,364	78.5%	-4.3%
IMPORT LIGHT TRUCK	195,200	23.3%	217,921	19.3%	-10.4%	820,021	20.7%	1,018,432	21.0%	-19.5%	2,349,620	20.7%	2,586,995	21.5%	-9.2%
TOTAL LIGHT TRUCK	838,746	100.0%	1,128,127	100.0%	-25.7%	3,958,253	100.0%	4,847,837	100.0%	-18.4%	11,373,186	100.0%	12,011,359	100.0%	-5.3%

CORPORATE TOTALS Excluded - See quarterly results

Source: Morgan & Company, Inc. Ph: 616-842-0031 Email: info@morgancom.com Web: www.morgancom.com

SAAR is Seasonally Adjusted Annual Rate.

Monthly sales are estimated for those that only report sales quarterly.

Table includes light vehicle sales as reported by the automakers, and may differ from information provided by other sources.

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